



STATE OF NORTH CAROLINA

FAYETTEVILLE STATE UNIVERSITY

FAYETTEVILLE, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2013

OFFICE OF THE STATE AUDITOR

BETH A. WOOD, CPA

STATE AUDITOR

FAYETTEVILLE STATE UNIVERSITY

FAYETTEVILLE, NORTH CAROLINA

FINANCIAL STATEMENT AUDIT REPORT

FOR THE YEAR ENDED JUNE 30, 2013

BOARD OF GOVERNORS

THE UNIVERSITY OF NORTH CAROLINA

THOMAS W. ROSS, PRESIDENT

BOARD OF TRUSTEES

DR. LUCY VIDAL-BARRETO, CHAIRMAN

ADMINISTRATIVE OFFICERS

DR. JAMES A. ANDERSON, CHANCELLOR

**MS. YOLANDA BONNETTE, ACTING ASSISTANT VICE CHANCELLOR FOR
BUSINESS AND FINANCE**



Beth A. Wood, CPA
State Auditor

STATE OF NORTH CAROLINA
Office of the State Auditor

2 S. Salisbury Street
20601 Mail Service Center
Raleigh, NC 27699-0601
Telephone: (919) 807-7500
Fax: (919) 807-7647
Internet
<http://www.ncauditor.net>

AUDITOR'S TRANSMITTAL

The Honorable Pat McCrory, Governor
The General Assembly of North Carolina
Board of Trustees, Fayetteville State University

We have completed a financial statement audit of Fayetteville State University for the year ended June 30, 2013, and our audit results are included in this report. You will note from the independent auditor's report that we determined that the financial statements are presented fairly in all material respects.

Our audit disclosed reportable matters that are detailed in the Audit Findings and Responses section of this report. The University's response is included following the findings.

North Carolina General Statutes require the State Auditor to make audit reports available to the public. Copies of audit reports issued by the Office of the State Auditor may be obtained through one of the options listed in the back of this report.

A handwritten signature in cursive script that reads "Beth A. Wood".

Beth A. Wood, CPA
State Auditor

TABLE OF CONTENTS

| | PAGE |
|---|------|
| INDEPENDENT AUDITOR’S REPORT | 1 |
| MANAGEMENT’S DISCUSSION AND ANALYSIS | 5 |
| BASIC FINANCIAL STATEMENTS | |
| A-1 Statement of Net Position | 13 |
| A-2 Statement of Revenues, Expenses, and Changes in Net Position..... | 15 |
| A-3 Statement of Cash Flows | 16 |
| Notes to the Financial Statements | 19 |
| INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH <i>GOVERNMENT</i> <i>AUDITING STANDARDS</i> | 47 |
| AUDIT FINDINGS AND RESPONSES | 51 |
| ORDERING INFORMATION | 55 |

Office of the State Auditor



Beth A. Wood, CPA
State Auditor

2 S. Salisbury Street
20601 Mail Service Center
Raleigh, NC 27699-0601
Telephone: (919) 807-7500
Fax: (919) 807-7647
Internet
<http://www.ncauditor.net>

INDEPENDENT AUDITOR'S REPORT

Board of Trustees
Fayetteville State University
Fayetteville, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of Fayetteville State University, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, as of and for the year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We did not audit the financial statements of Fayetteville State University Foundation Inc. and Subsidiary, which represent 8.45 percent, 2.67 percent, and 2.12 percent, respectively, of the assets, net position, and revenues of the University; nor the financial statements of Fayetteville State University Student Housing Corporation and Subsidiary, which represent 10.50 percent, (0.25) percent, and 1.12 percent, respectively, of the assets, net position, and revenues of the University. Those statements were audited by other auditors, whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for Fayetteville State University Foundation Inc. and Subsidiary and Fayetteville State University Student Housing Corporation and Subsidiary, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion based on our audit and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the financial position of Fayetteville State University, as of June 30, 2013, and the changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 19 to the financial statements, during the year ended June 30, 2013, the University adopted new accounting guidance, Governmental Accounting Standards Board Statement No. 61, *The Financial Reporting Entity: Omnibus – An Amendment of GASB Statements No. 14 and No. 34*, and Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*. Our opinion is not modified with respect to this matter.

Other Matters – Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion

INDEPENDENT AUDITOR'S REPORT (CONCLUDED)

or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated April 29, 2014, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

April 29, 2014

[This Page Left Blank Intentionally]

FAYETTEVILLE STATE UNIVERSITY MANAGEMENT'S DISCUSSION AND ANALYSIS

Introduction

Fayetteville State University (University) provides this overview and Management Discussion and Analysis to assist in understanding the statements and Notes to the Financial Statements presented herewith for the year ended June 30, 2013, and includes comparative data for the year ended June 30, 2012. The discussion describes important trends and events that have impacted the fiscal health of the University and that may continue to exert influence in future years. This discussion has been prepared by and is the responsibility of the University management along with the financial statements and Notes to the Financial Statements. The report should be read and considered in its entirety.

Using the Annual Report

This annual report consists of a series of financial statements, Notes to the Financial Statements, and other information prepared in accordance with the Governmental Accounting Standards Board (GASB). The GASB establishes standards for external financial reporting for public colleges and universities and requires that financial statements be presented on a consolidated basis for the University as a whole. These standards were used in the preparation of this document. The statements are prepared under the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged. Comparative information for the prior fiscal year is also presented in the condensed financial statements.

The basic financial statements include the Statement of Net Position, the Statement of Revenues, Expenses, and Changes in Net Position, and the Statement of Cash Flows. The Statement of Net Position and the Statement of Revenues, Expenses, and Changes in Net Position are discussed in later sections of this discussion and analysis.

The Statement of Cash Flows provides information relative to the University's sources and uses of cash for operating activities, noncapital financing activities, capital and related financing activities, and investing activities. The statement provides a reconciliation of beginning cash balances to ending cash balances and is representative of the activity reported on the Statement of Revenue, Expenses, and Change in Net Position as adjusted for changes in the beginning and ending balance of noncash accounts on the Statement of Net Position.

The Notes to the Financial Statements should be read in conjunction with the financial statements. The Notes to the Financial Statements provide information regarding the significant accounting principles applied in the financial statements, authority for and associated risk of deposits and investments, detailed information on deposits and investments, long-term liabilities, accounts receivable, accounts payable, revenues, expenses, required information on pension plans, other post-employment benefits, insurance against losses,

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

commitments and contingencies, and if necessary, a discussion of accounting changes, adjustments to prior periods, and events subsequent to the University's financial statement period. Overall, these Notes to the Financial Statements provide information to better understand details, risk, and uncertainties associated with amounts reported in the financial statements.

Reporting Entity

The financial statements report information about the University as a whole using accounting methods similar to those used in the private-sector. Although legally separate, the Fayetteville State University Student Housing Corporation and Subsidiary (Corporation) and the Fayetteville State University Foundation, Inc. and Subsidiary (Foundation) are component units of the University, and are reported as if they were part of the University. The Foundation includes as a subsidiary the Fayetteville State University Housing Foundation, LLC (Housing Foundation), which owns University Place Apartments (UPA). UPA is currently leased to the University under a master lease agreement, for use as student housing. Operations of the Corporation and Foundation are blended with the University's financial statements and are included in this Management's Discussion and Analysis. For proper comparison, due to blending, data for the year ended June 30, 2012 has been restated.

Financial Highlights

The University's financial position, as a whole, remained relatively stable during the fiscal year ended June 30, 2013. The combined net position for the University increased \$11.64 million, which is an increase of 8.33%.

Summary of Net Position

The Statement of Net Position presents the assets, liabilities, and net position of the University as of the end of the fiscal year. The statement is a point-in-time statement presenting a fiscal snapshot of Fayetteville State University. From the data presented, readers of the Statement of Net Position are able to determine the assets available to continue the operations of the University. They are also able to determine how much the University owes to vendors and others and how much is held for future use by the University or others. Finally, the Statement of Net Position provides a picture of the net position and their availability for expenditure by the University.

Net position is divided into categories to show the availability to meet University obligations. The first category, net investment in capital assets, provides the University's equity position in property, plant, and equipment. The next net position category is restricted net position, which is divided into two categories, nonexpendable and expendable. Restricted nonexpendable net position consists primarily of the University's permanent endowment funds and is only available for investment purposes. Restricted expendable net position is available for use by the University but must be spent for purposes as determined by donors and/or external entities that have placed time or purpose restrictions on the use of the assets. The final category is unrestricted net position. Unrestricted net position is available to the University for any lawful purpose of the University. Although unrestricted net position is not

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

subject to externally imposed stipulations, substantially all of the University's unrestricted net position has been designated for various academic and research programs and initiatives.

| Condensed Summary of Net Position (in millions) | | | | |
|---|-----------|--------------------|-------------------------|-------------------|
| | 2013 | 2012 (restated) | Increase/ (Decrease) | Percent Change |
| Assets: | | | | |
| Current Assets | \$ 18.39 | \$ 23.31 | \$ (4.92) | -21.11% |
| Noncurrent Assets: | | | | |
| Capital | 163.73 | 154.14 | 9.59 | 6.22% |
| Other | 16.74 | 13.24 | 3.50 | 26.44% |
| Total Assets | 198.86 | 190.69 | 8.17 | 4.28% |
| Deferred Outflows of Resources: | | | | |
| Accumulated Decrease in Fair Value of Hedging | 2.34 | 2.60 | (0.26) | -10.00% |
| Total Deferred Outflows of Resources | 2.34 | 2.60 | (0.26) | -10.00% |
| Liabilities: | | | | |
| Current Liabilities | 6.11 | 8.43 | (2.32) | -27.52% |
| Noncurrent Liabilities | 43.65 | 45.06 | (1.41) | -3.13% |
| Total Liabilities | 49.76 | 53.49 | (3.73) | -6.97% |
| Net Position: | | | | |
| Net Investment in Capital Assets | 131.94 | 123.29 | 8.65 | 7.02% |
| Restricted: | | | | |
| Nonexpendable | 10.84 | 9.86 | 0.98 | 9.94% |
| Expendable | 6.90 | 6.87 | 0.03 | 0.44% |
| Unrestricted | 1.76 | (0.22) | 1.98 | -900.00% |
| Total Net Position | \$ 151.44 | \$ 139.80 | \$ 11.64 | 8.33% |

Net Position categories are defined in Note 1L of the Notes to the Financial Statements.

As of June 30, 2013, total University net position was \$151.44 million. The University's largest assets are the capital assets of \$163.73 million, representing 82.33% of total assets. Noncurrent capital assets increased by \$9.59 million due to increases in assets being greater than the increases in depreciation. The increase in noncurrent capital assets was primarily due to capitalizing Renaissance Hall and the Science and Technology building. The \$11.64 million overall increase in net position was largely attributable to this increase in noncurrent capital assets.

Current assets decreased \$4.92 million or 21.11%, mainly due to the completion of construction and a late Title III drawdown. Other noncurrent assets increased by \$3.50 million, or 26.44%, primarily due to an increase in restricted cash and cash equivalents of \$2.56 million. This increase is due to a \$492,598 increase in scholarship donations, a \$961,792 increase in new endowments, and a \$968,282 increase in construction funding.

The University's liabilities totaled \$49.76 million at June 30, 2013. Noncurrent liabilities of \$43.65 million consist mainly of \$35.18 million in bonds payable, \$3.40 million in compensated absences, and \$.56 million in capital leases payable. Other liabilities include contracts and accounts payable, U. S. government grants refundable, and funds held for others. Current liabilities decreased \$2.32 million or 27.52% primarily due to decreases in accounts payable and contract retainage of \$3.10 million, both mainly related to the completion and final payments for Renaissance Hall. Details of both current and non-current

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

liabilities are shown on the Statement of Net Position and in notes 6 and 8 in the Notes to the Financial Statements.

Expendable restricted net position increased \$0.03 million or 0.44% due to increases in scholarships and fellowships and capital projects. The unrestricted net position increased \$1.98 million or 900%.

The University's current assets of \$18.39 million covered the current liabilities of \$6.11 million, at a ratio of 3.01 (\$3.01 in current assets for every \$1.00 in current liabilities).

At June 30, the University had a liability for bonds payable of \$35.93 million. Bonds payable is the University's largest liability, representing 72.20% of total University liabilities.

Summary of Revenues, Expenses, and Changes in Net Position

The Statement of Revenues, Expenses, and Changes in Net Position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. A public University's dependency on State aid, certain grants, and gifts will result in operating deficits since the GASB requires that state appropriations, certain grants, and gifts be classified as nonoperating revenues. The utilization of long-lived assets, referred to as capital assets, is reflected in the financial statements as depreciation, which amortizes the cost of an asset over its expected useful life.

The change in total net position as presented on the Condensed Summary of Net Position is based on the activity presented in the Statement of Revenues, Expenses, and Changes in Net Position. The purpose of the statement is to present the revenues received by the University, both operating and nonoperating, the expenses paid by the University, operating and nonoperating, and any other revenues, expenses, gains and/or losses received or spent by the University.

Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the University. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the University. Nonoperating revenues are revenues received for which goods and services are not provided. Capital grants are considered neither operating nor nonoperating revenues and are reported after "Gain Before Other Revenues."

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

| Condensed Summary of Revenues, Expenses, and Changes in Net Position (in millions) | | | | |
|--|---------------|--------------------|-------------------------|-------------------|
| | 2013 | 2012 (restated) | Increase/ (Decrease) | Percent Change |
| Operating Revenues: | | | | |
| Student Tuition and Fees, Net | \$ 16.96 | \$ 14.96 | \$ 2.00 | 13.37% |
| Grants and Contracts | | 0.23 | (0.23) | -100.00% |
| Sales and Services, Net | 9.12 | 7.64 | 1.48 | 19.37% |
| Other Operating Revenues | 0.74 | 0.46 | 0.28 | 60.87% |
| Total Operating Revenues | 26.82 | 23.29 | 3.53 | 15.16% |
| Operating Expenses: | | | | |
| Salaries and Benefits | 68.30 | 66.74 | 1.56 | 2.34% |
| Supplies and Materials | 5.80 | 6.55 | (0.75) | -11.45% |
| Services | 15.82 | 16.03 | (0.21) | -1.31% |
| Scholarships and Fellowships | 11.65 | 13.53 | (1.88) | -13.90% |
| Utilities | 3.24 | 2.88 | 0.36 | 12.50% |
| Depreciation | 3.37 | 3.02 | 0.35 | 11.59% |
| Total Operating Expenses | 108.18 | 108.75 | (0.57) | -0.52% |
| Operating Loss | (81.36) | (85.46) | 4.10 | -4.80% |
| Nonoperating Revenues (Expenses): | | | | |
| State Appropriations | 49.78 | 50.38 | (0.60) | -1.19% |
| Noncapital Grants | 31.87 | 33.98 | (2.11) | -6.21% |
| Interest and Fees on Debt | (1.67) | (0.98) | (0.69) | -70.41% |
| Other Nonoperating Revenue | 1.86 | 1.31 | 0.55 | 41.98% |
| Net Nonoperating Revenues | 81.84 | 84.69 | (2.85) | -3.37% |
| Gain Before Other Revenues | 0.48 | (0.77) | 1.25 | -162.34% |
| Capital Grants | 10.09 | 13.04 | (2.95) | -22.62% |
| Permanent Endowment Additions | 1.07 | 0.86 | 0.21 | 24.42% |
| Increase in Net Position | 11.64 | 13.13 | (1.49) | -11.35% |
| Net Position: | | | | |
| Beginning of Year as restated | 139.80 | 126.67 | 13.13 | 10.37% |
| End of Year | \$ 151.44 | \$ 139.80 | \$ 11.64 | 8.33% |

The Condensed Summary of Revenues, Expenses, and Changes in Net Position shows an increase in net position of \$11.64 million for the fiscal year.

The total operating loss for fiscal year 2013 was \$81.36 million. Since the State of North Carolina appropriation and significant student financial aid revenue is not included within operating revenue per GASB, the University shows a significant operating loss.

The University strives to provide students with the opportunity to obtain a quality education. Future University enrollments may be affected by a number of factors, including the national economy and any material increase in tuition and/or other mandatory charges. Changes in appropriation funding from the State of North Carolina may influence costs to students and the ability to continue normal operations. The state appropriations are a critical source of funding for the University.

The state appropriations are received through an allotment and requisition system through the North Carolina Office of State Budget and Management and the North Carolina Office of State Controller. There is no direct connection between the amount of tuition revenues collected by the University and the amount of State funds appropriated in any given year. For

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

the fiscal year beginning July 1, 2012, and ending June 30, 2013, the appropriations from the State for the University were \$49.78 million for operations and \$10.09 million for capital projects. State appropriations decreased \$0.60 million, or 1.19%, and capital appropriations decreased \$2.95 million or 22.62% during the fiscal year. The state appropriation decreases were the result of stated mandated budget reductions.

Noncapital grants were \$31.87 million for the year ending June 30, 2013. The \$2.11 million, or 6.21 %, decrease is mainly attributed to a \$2.46 million decrease in Pell grants.

Operating revenues include tuition and fees, operating grants and contracts, and sales and services, primarily to students (housing, dining, bookstore, health and other services). The University had increases in the annual cost of Undergraduate Resident Tuition (\$157.76), Undergraduate Nonresident Tuition (\$250), Graduate Resident Tuition (\$183.56), Graduate Nonresident Tuition (\$400), Athletic Fees (\$100), Health Services Fees (\$26), Student Activity Fees (\$26), and Student Medical Insurance Fees (\$516), resulting in increased tuition and fee revenue. Debt service fees decreased \$95 due to extinguishing debt for the stadium renovation. Sales and services revenue increased \$1.48 million, or 19.37%, due to increases in several areas including dorm rent, food services fees, and Early Childhood Learning Center fees.

Operating expenses, including depreciation of \$3.37 million, totaled \$108.18 million. Of this total, \$46.75 million, or 43.22%, was used for instruction and academic support; \$10.62 million, or 9.82%, was used for institutional support; \$9.72 million, or 8.99%, was used for operations and maintenance of plant; \$13.65 million, or 12.62%, was used for auxiliary enterprises. Other operating expenses included research of \$.70 million or 0.65%, public service of \$7.18 million or 6.64%, student services of \$4.55 or 4.21%, and student financial aid of \$11.65 million or 10.77%.

There was a 1.2% salary increase during Fiscal Year 13 and employer contributions for medical insurance increased \$260.72 per employee, resulting in an increase of \$1.56 million or 2.34% in Salaries and Benefits. The decrease in scholarships and fellowships is due to decreases in Pell of \$2.46 million.

One of the University's greatest strengths is the diverse streams of revenues that supplement student tuition and fees, including voluntary private support from individuals, foundations, and corporations, along with government and other sponsored programs, state appropriations, and investment income. The University has in the past and will continue to seek funding aggressively from all possible sources consistent with its mission, to supplement student tuition, and prudently manage the financial resources realized from these efforts to fund its operating activities. The University has embarked upon "The Campaign for Fayetteville State University," a comprehensive five year, \$25 million fundraising effort.

Capital Assets

Capital projects for the fiscal year 2013 include expenditures related to the Quad Renovations (\$518,222), Butler Stairs renovation (\$122,542), and Washington Drive School project (\$416,210). The Science and Technology Building was completed with current year expenses

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONTINUED)

of \$9,940,226. Planning and design continued for the Rudolph Jones Student Center renovation with current year expenditures of \$1,513,897.

Total buildings and renovations completed and capitalized during the 2012-13 fiscal year totaled \$45.23 million and included the Science and Technology Building, Lilly Gym Phase II Renovation, Storm Water Management, Quad Renovations, and Renaissance Hall.

The total capital assets, net of accumulated depreciation, at June 30, 2013, were \$163.74 million. For more detailed information about asset holdings, see Note 5 of the Notes to the Financial Statements.

Outstanding commitments on construction contracts totaled \$3.07 million for the year ending June 30, 2013, which is a decrease of \$4.87 million from the previous fiscal year. The construction commitments decreased due to the completion of the Science and Technology Building and Renaissance Hall.

Long-Term Debt Activities

The University incurs long-term debt to finance construction projects, to purchase equipment using lease arrangements and to provide for accumulated unused vacation benefits for employees.

| | 2013 | 2012 | Increase/ (Decrease) |
|------------------------------------|-------------------------|-------------------------|-------------------------|
| Bonds Payable | \$ 35,925,000.00 | \$ 36,415,000.00 | \$ (490,000.00) |
| Capital Leases Payable | 925,994.36 | 1,282,159.22 | (356,164.86) |
| Compensated Absences | 3,680,519.82 | 3,611,709.00 | 68,810.82 |
| Pollution Remediation Payable | 10,000.00 | 10,000.00 | |
| Total Long-Term Liabilities | \$ 40,541,514.18 | \$ 41,318,868.22 | \$ (777,354.04) |

On August 20, 2013, Fayetteville State University sold \$21,410,000 in Series 2013A tax-exempt General Revenue Bonds and \$2,000,000 in Series 2013B taxable General Revenue Bonds. A portion of the proceeds of the 2013A Bonds will be used to refund in advance a portion of the 2002B Pool Bonds at a redemption price of 100% of the principal amount of the Refunded 2002B Pool Bonds to be redeemed plus interest accrued to the redemption date. The issuance of the bonds was to provide funding for the renovation of and an addition to the Rudolph Jones Student Center located on the campus of Fayetteville State University.

Factors Impacting Future Periods

Management believes that the University is positioned to continue its level of excellence in service to students, the community, and governmental agencies. However, it is becoming increasingly challenging to maintain service levels due to ongoing budget reductions. The University's ongoing efforts toward revenue diversification and cost containment will enable the University to provide the necessary resources to support this level of excellence. The

MANAGEMENT'S DISCUSSION AND ANALYSIS (CONCLUDED)

University's management team continues to abide by the strategic priorities for the University. Management changes during fiscal year 2013 included the vacancy of the Associate Vice Chancellor for Business and Finance effective November 2012 and the retirement of the Vice Chancellor for Business and Finance on June 30, 2013. Recruitment is ongoing for the Vice Chancellor position and the Associate Vice Chancellor position may be eliminated. While these are integral positions in the Division of Business and Finance, current staff is maintaining operations within the division.

A crucial element to the University's future will continue to be our relationship with the State of North Carolina, as well as working to manage tuition and fees while staying competitive and providing an outstanding college education for our students. There is a direct relationship between the growth of state support and the University's ability to control tuition growth, as declines in state appropriations generally result in increased tuition levels. The University will realize additional decreases in State appropriations in fiscal year 2014.

The University continues to execute its long-range plan to modernize and expand its complement of facilities with a balance of new construction and renovations to older facilities. This strategy addresses the University's growth and the continuing effects of technology on teaching methodologies.

Private gifts are an important supplement to the fundamental support from the State, student tuition and fees, and other revenue sources. Gifts are a significant factor in the growth and support of academic units and support for student scholarships. Economic pressures affecting donors may affect the future level of support the University receives from corporate and individual giving, including the support received through the Fayetteville State University Foundation, Inc and Subsidiary. The University has embarked upon "The Campaign for Fayetteville State University," a comprehensive five year, \$25 million fundraising effort. The Campaign for Fayetteville State University seeks to grow the following strategic areas:

- Scholarships for deserving students - \$13,000,000
- Support for scholar athletes - \$1,000,000
- Professional development for faculty and staff - \$3,000,000
- Student enrichment and global enhancement - \$3,000,000
- Military and veteran partnerships - \$2,000,000
- Center for Defense and Homeland Security - \$3,000,000

The University will continue to employ its long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the University's operations from temporary market volatility.

While it is not possible to predict the ultimate results, management believes that with cost reduction measures implemented and the continued support of the State of North Carolina and faithful donors, the University's financial condition is strong enough to weather the current economic uncertainties.

Fayetteville State University
Statement of Net Position
June 30, 2013

Exhibit A-1
Page 1 of 2

ASSETS

| | |
|--|-----------------|
| Current Assets: | |
| Restricted Cash and Cash Equivalents | \$ 4,623,335.84 |
| Short-Term Investments | 3,937,268.12 |
| Receivables, Net (Note 4) | 9,393,486.36 |
| Inventories | 135,227.18 |
| Notes Receivable (Note 4) | 298,016.69 |
| | <hr/> |
| Total Current Assets | 18,387,334.19 |
| Noncurrent Assets: | |
| Restricted Cash and Cash Equivalents | 8,477,566.80 |
| Receivables | 80,293.00 |
| Restricted Due from Primary Government | 198,035.78 |
| Endowment Investments | 6,138,339.22 |
| Notes Receivable, Net (Note 4) | 1,842,037.61 |
| Capital Assets - Nondepreciable (Note 5) | 4,383,817.51 |
| Capital Assets - Depreciable, Net (Note 5) | 159,353,510.23 |
| | <hr/> |
| Total Noncurrent Assets | 180,473,600.15 |
| | <hr/> |
| Total Assets | 198,860,934.34 |

DEFERRED OUTFLOWS OF RESOURCES

| | |
|---|--------------|
| Accumulated Decrease in Fair Value of Hedging Derivatives | 2,338,924.00 |
| | <hr/> |
| Total Deferred Outflows of Resources | 2,338,924.00 |

LIABILITIES

| | |
|---|---------------|
| Current Liabilities: | |
| Accounts Payable and Accrued Liabilities (Note 6) | 2,650,390.86 |
| Due to Primary Government | 20,235.19 |
| Unearned Revenue | 1,777,523.66 |
| Interest Payable | 264,514.94 |
| Long-Term Liabilities - Current Portion (Note 8) | 1,397,105.21 |
| | <hr/> |
| Total Current Liabilities | 6,109,769.86 |
| Noncurrent Liabilities: | |
| Funds Held for Others | 254,882.01 |
| U. S. Government Grants Refundable | 1,915,985.24 |
| Hedging Derivative Liability | 2,338,924.00 |
| Long-Term Liabilities (Note 8) | 39,144,408.97 |
| | <hr/> |
| Total Noncurrent Liabilities | 43,654,200.22 |
| | <hr/> |
| Total Liabilities | 49,763,970.08 |

DEFERRED INFLOWS OF RESOURCES

| | |
|-------------------------------------|-------|
| Total Deferred Inflows of Resources | 0.00 |
| | <hr/> |

Fayetteville State University
Statement of Net Position
June 30, 2013

Exhibit A-1
Page 2 of 2

NET POSITION

| | |
|----------------------------------|---------------------------------|
| Net Investment in Capital Assets | 131,940,742.41 |
| Restricted for: | |
| Nonexpendable: | |
| Scholarships and Fellowships | 4,565,563.59 |
| Endowed Professorships | 4,647,630.79 |
| Departmental Uses | 1,028,498.28 |
| Loans | 595,326.63 |
| Expendable: | |
| Scholarships and Fellowships | 2,744,239.42 |
| Endowed Professorships | 1,439,691.66 |
| Departmental Uses | 97,674.85 |
| Capital Projects | 220,964.92 |
| Debt Service | 2,397,260.81 |
| Unrestricted | <u>1,758,294.90</u> |
| Total Net Position | <u><u>\$ 151,435,888.26</u></u> |

The accompanying notes to the financial statements are an integral part of this statement.

***Fayetteville State University
Statement of Revenues, Expenses, and
Changes in Net Position
For the Fiscal Year Ended June 30, 2013***

Exhibit A-2

REVENUES

Operating Revenues:

| | |
|---|------------------|
| Student Tuition and Fees, Net (Note 11) | \$ 16,959,617.93 |
| Federal Grants and Contracts | 896.95 |
| Sales and Services, Net (Note 11) | 9,122,158.76 |
| Interest Earnings on Loans | 4,028.67 |
| Other Operating Revenues | 734,378.85 |
| | <hr/> |
| Total Operating Revenues | 26,821,081.16 |

EXPENSES

Operating Expenses:

| | |
|------------------------------|-----------------|
| Salaries and Benefits | 68,299,988.80 |
| Supplies and Materials | 5,803,994.78 |
| Services | 15,819,925.64 |
| Scholarships and Fellowships | 11,645,803.57 |
| Utilities | 3,240,966.96 |
| Depreciation | 3,369,532.96 |
| | <hr/> |
| Total Operating Expenses | 108,180,212.71 |
| | <hr/> |
| Operating Loss | (81,359,131.55) |

NONOPERATING REVENUES (EXPENSES)

| | |
|--|----------------|
| State Appropriations | 49,782,640.63 |
| Noncapital Grants - Student Financial Aid | 15,193,485.81 |
| Noncapital Grants | 16,677,855.07 |
| Noncapital Gifts | 777,371.18 |
| Investment Income (Net of Investment Expense of \$21,612.47) | 1,268,264.41 |
| Interest and Fees on Debt | (1,666,914.12) |
| Other Nonoperating Expenses | (188,792.80) |
| | <hr/> |
| Net Nonoperating Revenues | 81,843,910.18 |
| | <hr/> |
| Income Before Other Revenues | 484,778.63 |
| | <hr/> |
| Capital Grants | 10,084,402.15 |
| Additions to Endowments | 1,063,694.79 |
| | <hr/> |
| Increase in Net Position | 11,632,875.57 |

NET POSITION

| | |
|--|-------------------------------|
| Net Position - July 1, 2012, as Restated (Note 20) | <hr/> 139,803,012.69 |
| Net Position - June 30, 2013 | \$ <hr/> <hr/> 151,435,888.26 |

The accompanying notes to the financial statements are an integral part of this statement.

Fayetteville State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2013

Exhibit A-3
Page 1 of 2

CASH FLOWS FROM OPERATING ACTIVITIES

| | |
|---|------------------------|
| Received from Customers | \$ 26,075,954.52 |
| Payments to Employees and Fringe Benefits | (68,212,405.88) |
| Payments to Vendors and Suppliers | (23,800,903.97) |
| Payments for Scholarships and Fellowships | (11,645,803.57) |
| Loans Issued | (308,904.81) |
| Collection of Loans | 251,455.91 |
| Interest Earned on Loans | 3,232.82 |
| Other Receipts | 33,272.54 |
| | <hr/> |
| Net Cash Used by Operating Activities | <u>(77,604,102.44)</u> |

CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES

| | |
|--|----------------------|
| State Appropriations | 49,782,640.63 |
| Noncapital Grants - Student Financial Aid | 15,040,768.97 |
| Noncapital Grants | 11,793,936.03 |
| Noncapital Gifts | 777,371.18 |
| Additions to Endowments | 1,063,694.79 |
| William D. Ford Direct Lending Receipts | 35,953,947.00 |
| William D. Ford Direct Lending Disbursements | (35,953,047.15) |
| Related Activity Agency Disbursements | (31,461.97) |
| | <hr/> |
| Net Cash Provided by Noncapital Financing Activities | <u>78,427,849.48</u> |

CASH FLOWS FROM CAPITAL FINANCING AND RELATED FINANCING ACTIVITIES

| | |
|---|-----------------------|
| Capital Grants | 9,896,462.15 |
| Proceeds from Sale of Capital Assets | 24,063.13 |
| Acquisition and Construction of Capital Assets | (17,349,583.24) |
| Principal Paid on Capital Debt and Leases | (846,164.86) |
| Interest and Fees Paid on Capital Debt and Leases | (1,668,724.50) |
| | <hr/> |
| Net Cash Used by Capital Financing and Related Financing Activities | <u>(9,943,947.32)</u> |

CASH FLOWS FROM INVESTING ACTIVITIES

| | |
|---|--------------------------------|
| Investment Income | <u>211,014.56</u> |
| Net Cash Provided by Investing Activities | <u>211,014.56</u> |
| Net Decrease in Cash and Cash Equivalents | (8,909,185.72) |
| Cash and Cash Equivalents - July 1, 2012 | <u>22,010,088.36</u> |
| Cash and Cash Equivalents - June 30, 2013 | <u><u>\$ 13,100,902.64</u></u> |

Fayetteville State University
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2013

Exhibit A-3
Page 2 of 2

**RECONCILIATION OF NET OPERATING LOSS
TO NET CASH USED BY OPERATING ACTIVITIES**

| | |
|--|---------------------------|
| Operating Loss | \$ (81,359,131.55) |
| Adjustments to Reconcile Loss to Net Cash Used by Operating Activities: | |
| Depreciation Expense | 3,369,532.96 |
| Allowances and Write-Offs | 120,808.54 |
| Nonoperating Other Expenses | 874.55 |
| Changes in Assets and Liabilities: | |
| Receivables | (888,833.97) |
| Inventories | (14,897.83) |
| U.S. Government Grants Refundable | 32,397.99 |
| Accounts Payable and Accrued Liabilities | 1,092,234.16 |
| Due to Primary Government | 239.80 |
| Unearned Revenue | 31,310.99 |
| Compensated Absences | 68,810.82 |
| Student Loans Issued | (308,904.81) |
| Student Loan Principal Repayments | 251,455.91 |
| | <u>251,455.91</u> |
| Net Cash Used by Operating Activities | <u>\$ (77,604,102.44)</u> |

RECONCILIATION OF CASH AND CASH EQUIVALENTS

| | |
|---|-------------------------|
| Current Assets: | |
| Restricted Cash and Cash Equivalents | 4,623,335.84 |
| Noncurrent Assets: | |
| Restricted Cash and Cash Equivalents | 8,477,566.80 |
| | <u>8,477,566.80</u> |
| Total Cash and Cash Equivalents - June 30, 2013 | <u>\$ 13,100,902.64</u> |

NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES

| | |
|-------------------------------------|-----------------|
| Change in Fair Value of Investments | \$ 1,056,608.47 |
| Loss on Disposal of Capital Assets | (240,117.59) |

The accompanying notes to the financial statements are an integral part of this statement.

[This Page Left Blank Intentionally]

FAYETTEVILLE STATE UNIVERSITY
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2013

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

- A. Financial Reporting Entity** - The concept underlying the definition of the financial reporting entity is that elected officials are accountable to their constituents for their actions. As required by accounting principles generally accepted in the United States of America (GAAP), the financial reporting entity includes both the primary government and all of its component units. An organization other than a primary government serves as a nucleus for a reporting entity when it issues separate financial statements. Fayetteville State University is a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State's *Comprehensive Annual Financial Report*.

The accompanying financial statements present all funds belonging to the University and its component units. While the Board of Governors of the University of North Carolina System has ultimate responsibility, the Chancellor, the Board of Trustees, and the Board of Trustees of the Endowment Fund have delegated responsibilities for financial accountability of the University's funds. The University's component units are blended in the University's financial statements. The blended component units, although legally separate, are, in substance, part of the University's operations and therefore, are reported as if they were part of the University.

Blended Component Units - Although legally separate, Fayetteville State University Student Housing Corporation and Subsidiary (Corporation) and Fayetteville State University Foundation Inc. and Subsidiary (Foundation), component units of the University, are reported as if they were part of the University.

The Corporation is governed by a board consisting of six appointed directors. The Corporation's purpose is to develop, finance, prepare, and provide residential housing facilities for the students of the University. Because the elected directors of the Foundation are appointed by the University and the Corporation's sole purpose is to benefit Fayetteville State University, its financial statements have been blended with those of the University.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Separate financial statements for the Corporation may be obtained from the Fayetteville State University Student Housing Corporation and Subsidiary c/o Vice Chancellor for Business and Finance, 1200 Murchison Road, Fayetteville, NC 28301, or by calling 910-672-1151.

The Foundation is governed by a 28-member board consisting of 8 ex officio directors and 20 elected directors. The Foundation's purpose is to aid, support, and promote teaching, research, and service in the various educational, scientific, scholarly, professional, artistic, and creative endeavors of the University. Because the University Foundation's operations are so intertwined with the University, its financial statements, as well as those of its wholly owned subsidiaries have been included with those of the University.

Separate financial statements for the Foundation may be obtained from the Fayetteville State University Foundation Inc. and Subsidiary c/o Vice Chancellor for Business and Finance, 1200 Murchison Road, Fayetteville, NC 28301, or by calling 910-672-1151. Other related foundations and similar nonprofit corporations for which the University is not financially accountable or for which the nature of their relationship is not considered significant to the University are not part of the accompanying financial statements.

Condensed combining information regarding blended component units is provided in Note 18.

- B. Basis of Presentation** - The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the GASB.

Pursuant to the provisions of GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by GASB Statement No. 35, *Basic Financial Statements - and Management's Discussion and Analysis - for Public Colleges and Universities*, the full scope of the University's activities is considered to be a single business-type activity and accordingly, is reported within a single column in the basic financial statements.

- C. Basis of Accounting** - The financial statements of the University have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred, regardless of the timing of the cash flows.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Nonexchange transactions, in which the University receives (or gives) value without directly giving (or receiving) equal value in exchange, include state appropriations, certain grants, and donations. Revenues are recognized, net of estimated uncollectible amounts, as soon as all eligibility requirements imposed by the provider have been met, if probable of collection.

- D. Cash and Cash Equivalents** - This classification includes undeposited receipts, petty cash, cash on deposit with private bank accounts, cash on deposit with fiscal agents, and deposits held by the State Treasurer in the Short-Term Investment Fund (STIF). The STIF maintained by the State Treasurer has the general characteristics of a demand deposit account in that participants may deposit and withdraw cash at any time without prior notice or penalty.
- E. Investments** - Investments generally are reported at fair value, as determined by quoted market prices or estimated amounts determined by management if quoted market prices are not available. Because of the inherent uncertainty in the use of estimates, values that are based on estimates may differ from the values that would have been used had a ready market existed for the investments. The net increase (decrease) in the fair value of investments is recognized as a component of investment income.

Endowment investments include the principal amount of gifts and bequests that, according to donor restrictions, must be held in perpetuity or for a specified period of time, along with any accumulated investment earnings on such amounts. Further, endowment investments also include amounts internally designated by the University for investment in an endowment capacity (i.e. quasi-endowments), along with accumulated investment earnings on such amounts. Land and other real estate held as investments by endowments are reported at fair value, consistent with how investments are generally reported.

- F. Receivables** - Receivables consist of tuition and fees charged to students and charges for auxiliary enterprises' sales and services. Receivables also include amounts due from the federal government, state and local governments, private sources in connection with reimbursement of allowable expenditures made pursuant to contracts and grants, and pledges that are verifiable, measurable, and expected to be collected and available for expenditures for which the resource provider's conditions have been satisfied. Receivables are recorded net of estimated uncollectible amounts.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

G. Inventories - Inventories, consisting of expendable supplies, are valued at cost using the last invoice cost method. Merchandise for resale is valued using the first in, first out method.

H. Capital Assets - Capital assets are stated at cost at date of acquisition or fair value at date of donation in the case of gifts. The value of assets constructed includes all material direct and indirect construction costs. Interest costs incurred are capitalized during the period of construction.

The University capitalizes assets that have a value or cost of \$5,000 or greater at the date of acquisition and an estimated useful life of more than one year.

Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 35 to 75 years for general infrastructure, 75 to 100 years for buildings, and 7 to 30 years for equipment.

The University does not capitalize its art collection. This collection adheres to the University's policy to maintain for public exhibition, education, or research; protect, keep unencumbered, care for, and preserve; and require proceeds from their sale to be used to acquire other collection items. Accounting principles generally accepted in the United States of America permit collections maintained in this manner to be charged to operations at time of purchase rather than be capitalized.

I. Restricted Assets - Certain resources are reported as restricted assets because restrictions on asset use change the nature or normal understanding of the availability of the asset. Resources that are not available for current operations and are reported as restricted include resources restricted for the acquisition or construction of capital assets, resources legally segregated for the payment of principal and interest as required by debt covenants, unspent debt proceeds, and endowment and other restricted investments.

J. Noncurrent Long-Term Liabilities - Noncurrent long-term liabilities include principal amounts of revenue bonds payable, capital lease obligations, compensated absences, and pollution remediation payable that will not be paid within the next fiscal year.

The University's bond premiums/discounts are considered immaterial and are expensed.

K. Compensated Absences - The University's policy is to record the cost of vacation leave when earned. The policy provides for a maximum accumulation of unused vacation leave of 30 days which can be carried forward each January 1 or for which an employee can be paid upon

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

termination of employment. When classifying compensated absences into current and noncurrent, leave is considered taken using a last-in, first-out (LIFO) method. Also, any accumulated vacation leave in excess of 30 days at year-end is converted to sick leave. Under this policy, the accumulated vacation leave for each employee at June 30 equals the leave carried forward at the previous December 31 plus the leave earned, less the leave taken between January 1 and June 30.

In addition to the vacation leave described above, compensated absences include the accumulated unused portion of the special annual leave bonuses awarded by the North Carolina General Assembly. The bonus leave balance on December 31 is retained by employees and transferred into the next calendar year. It is not subject to the limitation on annual leave carried forward described above and is not subject to conversion to sick leave.

There is no liability for unpaid accumulated sick leave because the University has no obligation to pay sick leave upon termination or retirement. However, additional service credit for retirement pension benefits is given for accumulated sick leave upon retirement.

L. Net Position - The University's net position is classified as follows:

Net Investment in Capital Assets - This represents the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such amounts are not included as a component of Net Investment in Capital Assets.

Restricted Net Position - Nonexpendable - Nonexpendable restricted net position includes endowments and similar type assets whose use is limited by donors or other outside sources, and, as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted Net Position - Expendable - Expendable restricted net position includes resources for which the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

Unrestricted Net Position - Unrestricted net position includes resources derived from student tuition and fees, sales and services, unrestricted gifts, royalties, and interest income.

Restricted and unrestricted resources are tracked using a fund accounting system and are spent in accordance with established fund authorities. Fund authorities provide rules for the fund activity and are separately established for restricted and unrestricted activities. When both restricted

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

and unrestricted funds are available for expenditure, the decision for funding is transactional based within the departmental management system in place at the University. For projects funded by tax-exempt debt proceeds and other sources, the debt proceeds are always used first.

M. Scholarship Discounts - Student tuition and fees revenues and certain other revenues from University charges are reported net of scholarship discounts in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. The scholarship discount is the difference between the actual charge for goods and services provided by the University and the amount that is paid by students or by third parties on the students' behalf. Student financial assistance grants, such as Pell grants, and other federal, state, or nongovernmental programs, are recorded as nonoperating revenues in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. To the extent that revenues from these programs are used to satisfy tuition, fees, and other charges, the University has recorded a scholarship discount.

N. Revenue and Expense Recognition - The University classifies its revenues and expenses as operating or nonoperating in the accompanying Statement of Revenues, Expenses, and Changes in Net Position. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with the University's principal ongoing operations. Operating revenues include activities that have characteristics of exchange transactions, such as (1) student tuition and fees, (2) sales and services of auxiliary enterprises, (3) certain federal, state, and local grants and contracts that are essentially contracts for services, and (4) interest earned on loans. Operating expenses are all expense transactions incurred other than those related to capital and noncapital financing or investing activities as defined by GASB Statement No. 9, *Reporting Cash Flows of Proprietary and Nonexpendable Trust Funds and Governmental Entities That Use Proprietary Fund Accounting*.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions. Revenues from nonexchange transactions and state appropriations that represent subsidies or gifts to the University, as well as investment income, are considered nonoperating since these are either investing, capital, or noncapital financing activities. Capital contributions are presented separately after nonoperating revenues and expenses.

O. Internal Sales Activities - Certain institutional auxiliary operations provide goods and services to University departments, as well as to its customers. These institutional auxiliary operations include activities such as central stores and copy centers. In addition, the University has other miscellaneous sales and service units that operated either on a

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

reimbursement or charge basis. All internal sales activities to University departments from auxiliary operations and sales and service units have been eliminated in the accompanying financial statements. These eliminations are recorded by removing the revenue and expense in the auxiliary operations and sales and service units and, if significant, allocating any residual balances to those departments receiving the goods and services during the year.

NOTE 2 - DEPOSITS AND INVESTMENTS

- A. Deposits** - Unless specifically exempt, the University is required by *North Carolina General Statute 147-77* to deposit moneys received with the State Treasurer or with a depository institution in the name of the State Treasurer. However, the University of North Carolina Board of Governors, pursuant to G.S. 116-36.1, may authorize the University to deposit its institutional trust funds in interest-bearing accounts and other investments authorized by the Board of Governors, without regard to any statute or rule of law relating to the investment of funds by fiduciaries. Although specifically exempted, the University may voluntarily deposit institutional trust funds, endowment funds, special funds, revenue bond proceeds, debt service funds, and funds received for services rendered by health care professionals with the State Treasurer. Special funds consist of moneys for intercollegiate athletics and agency funds held directly by the University.

At June 30, 2013, the amount shown on the Statement of Net Position as cash and cash equivalents includes \$11,143,580.76 which represents the University's equity position in the State Treasurer's STIF. The STIF (a portfolio within the State Treasurer's Investment Pool, an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating) had a weighted average maturity of 1.6 years as of June 30, 2013. Assets and shares of the STIF are valued at amortized cost, which approximates fair value. Deposit and investment risks associated with the State Treasurer's Investment Pool (which includes the State Treasurer's STIF) are included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Reports" or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

Cash on hand at June 30, 2013 was \$9,100. The carrying amount of the University's deposits not with the State Treasurer was \$1,948,221.88 and the bank balance was \$1,948,221.88. Custodial credit risk is the risk that in the event of a bank failure, the University's deposits may not be

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

returned to it. The University does not have a deposit policy for custodial credit risk. As of June 30, 2013, the University's bank balance and the Fayetteville State University Student Housing Corporation and Subsidiary's bank balance was covered by federal depository insurance and was not subject to custodial credit risk. The Fayetteville State University Foundation Inc. and Subsidiary maintains balances in two banks. The balances in the banks are secured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2013, the bank balance totaled \$1,758,846; \$1,466,797 of which was uninsured.

- B. Investments** - The University is authorized by The University of North Carolina Board of Governors pursuant to G.S. 116-36.2 and Section 600.2.4 of the Policy Manual of the University of North Carolina to invest its special funds and funds received for services rendered by health care professionals in the same manner as the State Treasurer is required to invest, as discussed below.

G.S. 147-69.1(c), applicable to the State's General Fund, and G.S. 147-69.2, applicable to institutional trust funds, authorize the State Treasurer to invest in the following: obligations of or fully guaranteed by the United States; obligations of certain federal agencies; repurchase agreements; obligations of the State of North Carolina; time deposits of specified institutions; prime quality commercial paper; and asset-backed securities with specified ratings. Also, G.S. 147-69.1(c) authorizes the following: specified bills of exchange or time drafts and corporate bonds and notes with specified ratings. G.S. 147-69.2 authorizes the following: general obligations of other states; general obligations of North Carolina local governments; and obligations of certain entities with specified ratings.

In accordance with the bond resolutions, bond proceeds and debt service funds are invested in obligations that will by their terms mature on or before the date funds are expected to be required for expenditure or withdrawal.

G.S. 116-36(e) provides that the trustees of the Endowment Fund shall be responsible for the prudent investment of the Fund in the exercise of their sound discretion, without regard to any statute or rule of law relating to the investment of funds by fiduciaries but in compliance with any lawful condition placed by the donor upon that part of the Endowment Fund to be invested.

Investments of the University's component unit, Fayetteville State University Foundation Inc. and Subsidiary, are subject to and restricted by G.S. 36E "Uniform Prudent Management of Institutional Funds Act"

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

(UPMIFA) and any requirements placed on them by contract or donor agreements.

Investments are subject to the following risks.

Interest Rate Risk: Interest rate risk is the risk the University may face should interest rate variances affect the fair value of investments. The University does not have a formal policy that addresses interest rate risk.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The University does not have a formal policy that addresses credit risk.

The following table presents the fair value of investments by type and investments subject to interest rate risk at June 30, 2013.

Investments

| Investment Type | <u>Fair Value</u> | <u>Investment Maturities (in Years) More than 10</u> |
|--------------------------|------------------------|--|
| Debt Securities | | |
| Mutual Bond Funds | \$ 1,921,828.52 | <u>\$ 1,921,828.52</u> |
| Other Securities | | |
| Other Mutual Funds | <u>4,216,510.70</u> | |
| Total Investments | <u>\$ 6,138,339.22</u> | |

The University's mutual bond funds held at June 30, 2013, were unrated.

UNC Investment Fund, LLC - At June 30, 2013, the Foundation's investments include \$3,461,345.70 which represents the Foundation's equity position in the UNC Investment Fund, LLC (UNC Investment Fund). The UNC Investment Fund is an external investment pool that is not registered with the Securities and Exchange Commission and does not have a credit rating. Asset and ownership interests of the UNC Investment Fund are determined on a market unit valuation basis each month. Investment risks associated with the UNC Investment Fund are included in audited financial statements of the UNC Investment Fund, LLC which may be obtained from UNC Management Company, Inc., 1400 Environ Way, Chapel Hill, NC 27517.

Investments also include donated land which is available for sale. At June 30, 2013, land valued totaled \$475,922.42.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

C. Reconciliation of Deposits and Investments - A reconciliation of deposits and investments for the University as of June 30, 2013, is as follows:

| | | |
|--|-----------|----------------------|
| Cash on Hand | \$ | 9,100.00 |
| Amount of Deposits with Private Financial Institutions | | 1,948,221.88 |
| Deposits in the Short-Term Investment Fund | | 11,143,580.76 |
| Investments in the UNC Investment Fund | | 3,461,345.70 |
| Donated Land | | 475,922.42 |
| Non-Pooled Investments | | 6,138,339.22 |
| | | <u>6,138,339.22</u> |
| Total Deposits and Investments | \$ | 23,176,509.98 |
| | | <u>23,176,509.98</u> |
| | | |
| Deposits | | |
| Current: | | |
| Restricted Cash and Cash Equivalents | \$ | 4,623,335.84 |
| Noncurrent: | | |
| Restricted Cash and Cash Equivalents | | 8,477,566.80 |
| | | <u>8,477,566.80</u> |
| Total Deposits | \$ | 13,100,902.64 |
| | | <u>13,100,902.64</u> |
| | | |
| Investments | | |
| Current: | | |
| Short-Term Investments | \$ | 3,937,268.12 |
| Noncurrent: | | |
| Endowment Investments | | 6,138,339.22 |
| | | <u>6,138,339.22</u> |
| Total Investments | \$ | 10,075,607.34 |
| | | <u>10,075,607.34</u> |
| Total Deposits and Investments | \$ | 23,176,509.98 |
| | | <u>23,176,509.98</u> |

NOTE 3 - ENDOWMENT INVESTMENTS

Investments of the University's endowment funds are pooled, unless required to be separately invested by the donor. If a donor has not provided specific instructions, state law permits the Board of Trustees to authorize for expenditure the net appreciation, realized and unrealized, of the investments of the endowment funds. Under the "Uniform Prudent Management of Institutional Funds Act" (UPMIFA), authorized by the North Carolina General Assembly on March 19, 2009, the Board may also appropriate expenditures from eligible nonexpendable balances if deemed prudent and necessary to meet program outcomes and for which such spending is not specifically prohibited by the donor agreements. During the year, the Board did not appropriate expenditures from eligible nonexpendable endowment funds.

Investment return of the University's endowment funds is predicated on the total return concept (yield plus appreciation). The University's endowment spending policy governs the rate at which funds are released to the operating budget from the endowment. The University uses a disciplined spending rate with a long-term spending rule. The target rate for spending is set as up to 5.00% of the endowment's three-year average year end market value. In order

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

to preserve the purchasing power of the endowment, the portfolio is invested with the expectation of generating a long term rate of return at least equal to the payout plus the rate of inflation. At June 30, 2013, net appreciation of \$3,991,656.77 was available to be spent, of which \$782,581.32 was classified in net position as restricted: expendable: endowed professorships and \$113,734.61 was classified in net position as restricted: expendable: scholarships and fellowships as they are restricted for specific purposes. The remaining portion of net appreciation available to be spent is classified as unrestricted net position.

NOTE 4 - RECEIVABLES

Receivables at June 30, 2013, were as follows:

| | <u>Gross Receivables</u> | <u>Less Allowance for Doubtful Accounts</u> | <u>Net Receivables</u> |
|---|--------------------------------|---|-------------------------------|
| Current Receivables: | | | |
| Students | \$ 2,095,452.73 | \$ 733,579.38 | \$ 1,361,873.35 |
| Accounts | 239,084.39 | 23,908.44 | 215,175.95 |
| Intergovernmental | 7,611,503.45 | 10,729.74 | 7,600,773.71 |
| Pledges | 72,246.00 | | 72,246.00 |
| Investment Earnings | 32,940.68 | | 32,940.68 |
| Interest on Loans | 30,265.57 | | 30,265.57 |
| Other | 80,211.10 | | 80,211.10 |
| Total Current Receivables | <u><u>\$ 10,161,703.92</u></u> | <u><u>\$ 768,217.56</u></u> | <u><u>\$ 9,393,486.36</u></u> |
| Notes Receivable: | | | |
| Notes Receivable - Current: | | | |
| Federal Loan Programs | \$ 270,358.86 | \$ 0.00 | \$ 270,358.86 |
| Institutional Student Loan Programs | 27,657.83 | | 27,657.83 |
| Total Notes Receivable - Current | <u><u>\$ 298,016.69</u></u> | <u><u>\$ 0.00</u></u> | <u><u>\$ 298,016.69</u></u> |
| Notes Receivable - Noncurrent: | | | |
| Federal Loan Programs | \$ 2,265,888.73 | \$ 423,851.12 | \$ 1,842,037.61 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 5 - CAPITAL ASSETS

A summary of changes in the capital assets for the year ended June 30, 2013, is presented as follows:

| | Balance July 1, 2012 (as restated) | Increases | Decreases | Balance June 30, 2013 |
|---|--|-------------------------|-------------------------|--------------------------|
| Capital Assets, Nondepreciable: | | | | |
| Land | \$ 1,766,577.76 | \$ 0.00 | \$ 0.00 | \$ 1,766,577.76 |
| Construction in Progress | 34,944,001.58 | 12,901,692.21 | 45,228,454.04 | 2,617,239.75 |
| Total Capital Assets, Nondepreciable | 36,710,579.34 | 12,901,692.21 | 45,228,454.04 | 4,383,817.51 |
| Capital Assets, Depreciable: | | | | |
| Buildings | 137,307,861.66 | 44,024,986.72 | | 181,332,848.38 |
| Machinery and Equipment | 16,247,896.62 | 298,094.37 | 956,089.74 | 15,589,901.25 |
| General Infrastructure | 5,997,546.91 | 1,221,051.75 | | 7,218,598.66 |
| Total Capital Assets, Depreciable | 159,553,305.19 | 45,544,132.84 | 956,089.74 | 204,141,348.29 |
| Less Accumulated Depreciation for: | | | | |
| Buildings | 32,811,909.56 | 2,497,363.67 | | 35,309,273.23 |
| Machinery and Equipment | 7,125,073.80 | 707,668.60 | 691,909.02 | 7,140,833.38 |
| General Infrastructure | 2,173,230.76 | 164,500.69 | | 2,337,731.45 |
| Total Accumulated Depreciation | 42,110,214.12 | 3,369,532.96 | 691,909.02 | 44,787,838.06 |
| Total Capital Assets, Depreciable, Net | 117,443,091.07 | 42,174,599.88 | 264,180.72 | 159,353,510.23 |
| Capital Assets, Net | \$ 154,153,670.41 | \$ 55,076,292.09 | \$ 45,492,634.76 | \$ 163,737,327.74 |

Beginning balances were restated to reflect the capital assets held by the Foundation. The component unit was previously shown as a discrete component unit. See Note 20.

NOTE 6 - ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities at June 30, 2013, were as follows:

| Current Accounts Payable and Accrued Liabilities | Amount |
|--|------------------------|
| Accounts Payable | \$ 2,082,055.27 |
| Accrued Payroll | 152,036.55 |
| Contract Retainage | 416,299.04 |
| Total | \$ 2,650,390.86 |

NOTE 7 - SHORT-TERM DEBT – LETTER OF CREDIT

In connection with the long-term debt the Foundation has a direct-pay letter of credit in the amount of \$12,631,675 with Wells Fargo Bank, National Association. The direct-pay letter of credit serves as a credit enhancement to the bonds and expires July 14, 2015.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Short-term debt activity for the year ended June 30, 2013, was as follows:

| | Balance July 1, 2012 | Draws | Repayments | Balance June 30, 2013 |
|-----------------------------|-------------------------|---------------|---------------|--------------------------|
| Direct Pay Letter of Credit | \$ 0.00 | \$ 404,010.00 | \$ 404,010.00 | \$ 0.00 |

NOTE 8 - LONG-TERM LIABILITIES

A. Changes in Long-Term Liabilities - A summary of changes in the long-term liabilities for the year ended June 30, 2013, is presented as follows:

| | Balance July 1, 2012 | Additions | Reductions | Balance June 30, 2013 | Current Portion |
|------------------------------------|-------------------------|------------------------|------------------------|--------------------------|------------------------|
| Revenue Bonds Payable | \$ 36,415,000.00 | \$ 0.00 | \$ 490,000.00 | \$ 35,925,000.00 | \$ 745,000.00 |
| Capital Leases Payable | 1,282,159.22 | | 356,164.86 | 925,994.36 | 368,649.96 |
| Compensated Absences | 3,611,709.00 | 2,161,065.97 | 2,092,255.15 | 3,680,519.82 | 283,455.25 |
| Pollution Remediation Payable | 10,000.00 | | | 10,000.00 | |
| Total Long-Term Liabilities | \$ 41,318,868.22 | \$ 2,161,065.97 | \$ 2,938,420.01 | \$ 40,541,514.18 | \$ 1,397,105.21 |

Additional information regarding capital lease obligations is included in Note 10.

B. Revenue Bonds Payable - The University was indebted for revenue bonds payable for the purposes shown in the following table:

| Purpose | Series | Interest Rate/ Ranges | Final Maturity Date | Original Amount of Issue | Principal Paid Through June 30, 2013 | Principal Outstanding June 30, 2013 |
|---|--------|-----------------------------|---------------------------|--------------------------------|--|---|
| Revenue Bonds Payable | | | | | | |
| Dormitory System | | | | | | |
| Renaissance Hall Project | 2011 | 2%-5.06% | 04/01/2043 | \$ 20,715,000.00 | \$ 0.00 | \$ 20,715,000.00 |
| University Place Apartments Project | 2001 | 3.45%* | 11/01/2033 | 14,950,000.00 | 2,220,000.00 | 12,730,000.00 |
| Total Dormitory System | | | | 35,665,000.00 | 2,220,000.00 | 33,445,000.00 |
| The University of North Carolina System Pool Revenue Bonds | | | | | | |
| Refunding of US Department of Education Notes Payable | 2002B | 4.2%-5.375% | 04/01/2022 | 1,245,000.00 | 530,000.00 | 715,000.00 |
| Dining | 2005B | 3.5%-4.5% | 04/01/2023 | 2,770,000.00 | 1,005,000.00 | 1,765,000.00 |
| Total The University of North Carolina System Pool Revenue Bonds | | | | 4,015,000.00 | 1,535,000.00 | 2,480,000.00 |
| Total Revenue Bonds Payable (principal only) | | | | \$ 39,680,000.00 | \$ 3,755,000.00 | \$ 35,925,000.00 |

* For variable rate debt, interest rates in effect at June 30, 2013 are included. For variable rate debt with interest rate swaps, the synthetic fixed rates are included.

C. Annual Requirements - The annual requirements to pay principal and interest on the long-term obligations at June 30, 2013, are as follows:

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

| Fiscal Year | Annual Requirements | | |
|---------------------------|-------------------------|-------------------------|--------------------------|
| | Revenue Bonds Payable | | |
| | Principal | Interest | Interest Rate Swaps, Net |
| 2014 | \$ 745,000.00 | \$ 1,057,181.26 | \$ 406,523.36 |
| 2015 | 780,000.00 | 1,043,287.52 | 396,783.41 |
| 2016 | 875,000.00 | 1,026,543.76 | 386,404.77 |
| 2017 | 985,000.00 | 1,007,281.26 | 375,547.11 |
| 2018 | 1,065,000.00 | 985,100.02 | 364,050.77 |
| 2019-2023 | 5,935,000.00 | 4,524,168.82 | 1,623,858.05 |
| 2024-2028 | 5,805,000.00 | 3,854,162.52 | 1,221,965.16 |
| 2029-2033 | 7,425,000.00 | 3,478,750.00 | 696,007.60 |
| 2034-2038 | 6,505,000.00 | 3,123,250.00 | 62,431.51 |
| 2039-2043 | 5,805,000.00 | 1,701,250.00 | |
| Total Requirements | \$ 35,925,000.00 | \$ 21,800,975.16 | \$ 5,533,571.74 |

This schedule also includes the debt service requirements for debt associated with interest rate swaps. More detailed information about interest rate swaps is presented in Note 9 Derivative Instruments.

D. Bond Defeasance - Prior Year Defeasances - During prior years, the University defeased certain bonds by placing the proceeds of new bonds in an irrevocable trust to provide for all future debt service payments on the old bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the University's financial statements. At June 30, 2013, the outstanding balance of prior year defeased bonds was \$1,700,000.

E. Pollution Remediation Payable - The University has recognized a pollution remediation liability for underground tank removal at the Lilly Building. The amount of the estimated liability is \$10,000. This estimate was calculated from the estimated cost of the removal.

NOTE 9 - DERIVATIVE INSTRUMENTS

The derivative instrument held at June 30, 2013, is as follows:

| Type | Notional Amount | Change in Fair Value | | Fair Value at June 30, 2013 | |
|---|------------------|-------------------------------|------------------------|------------------------------|--------------------------|
| | | Classification | Increase (Decrease) | Classification | Asset (Liability) |
| <i>Hedging Derivative Instruments</i> | | | | | |
| <i>Cash Flow Hedge</i> | | | | | |
| Pay fixed, receive variable interest rate | \$ 11,457,000.00 | Deferred Outflow of Resources | \$ (256,434.00) | Hedging Derivative Liability | \$ (2,338,924.00) |
| Total Derivative Instruments | | | \$ (256,434.00) | | \$ (2,338,924.00) |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

The hedging derivative instrument held at June 30, 2013, is as follows:

| Type | Objective | Notional Amount | Effective Date | Maturity Date | Terms |
|--|---------------------------------|------------------|----------------|---------------|---|
| Pay-fixed, receive variable interest rate swap | Hedge Cash flows for 2001 Bonds | \$ 11,457,000.00 | 10/01/2001 | 11/01/2033 | Pay 3.45%, Receive 67% of 1-month USD-LIBOR-BBA |

The fair value of the pay-fixed, receive-variable interest rate swap was estimated using the zero coupon method. This method calculates the future net settlement payments required by the swap, assuming that the current forward rates implied by the yield curve correctly anticipate future spot interest rates. These payments are then discounted using the spot rates implied by the current yield curve for hypothetical zero-coupon bonds due on the date of each future net settlement on the swap.

Hedging Derivative Risks

Interest Rate Risk: The Foundation is exposed to interest rate risk on its interest rate swap. The fair value of this instrument is highly sensitive to interest rate changes. As the London Interbank Offered Rate (LIBOR) increases, the Foundation's net payment on the swap decreases.

Basis Risk: The Foundation is exposed to basis risk on the pay-fixed interest rate swap because the variable-rate payments received by the Foundation on the hedging derivative is based on a different rate than the Foundation pays on its 2001 Series variable rate debt. As of June 30, 2013, the interest rate on the Foundation's pay-fixed interest rate swap is benchmarked to 67% of 1 month LIBOR, which is 0.13%. The variable-interest rate on the Foundation's debt is not benchmarked to a reference rate but is reset weekly by the remarketing agent based upon market conditions and the Foundation's credit rating. At June 30, 2013, the interest rate upon the demand bond was 0.06%.

Termination Risk: The Foundation or its counterparty may terminate the pay-fixed, receive-variable interest rate swap if the other party fails to perform under the terms of the contract.

NOTE 10 - LEASE OBLIGATIONS

A. Capital Lease Obligations - Capital lease obligations relating to synthetic turf for the athletic field and computer networking equipment are recorded at the present value of the minimum lease payments. Future minimum lease payments under capital lease obligations consist of the following at June 30, 2013:

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

| <u>Fiscal Year</u> | <u>Amount</u> |
|---|------------------------------------|
| 2014 | \$ 394,509.80 |
| 2015 | 304,240.70 |
| 2016 | <u>274,151.00</u> |
| Total Minimum Lease Payments | 972,901.50 |
| Amount Representing Interest (5.46% to 8.95% Rate of Interest) | <u>46,907.14</u> |
| Present Value of Future Lease Payments | <u><u>\$ 925,994.36</u></u> |

Machinery and equipment acquired under capital lease amounted to \$2,754,565.12 at June 30, 2013.

Depreciation for the capital assets associated with capital leases is included in depreciation expense, and accumulated depreciation for assets acquired under capital lease totaled \$930,398.18 at June 30, 2013.

- B. Operating Lease Obligations** - The University continued or renewed leases for space at Bronco Square for Military Affairs, Continuing Education, Center for Community Justice, Public Computing Center, and the FSU Bookstore; modular storage units; managed printing services; equipment at FSU Print Shop; Post Office; Small Business Technology and Development Center; and storage space. Future minimum lease payments under noncancelable operating leases consist of the following at June 30, 2013:

| <u>Fiscal Year</u> | <u>Amount</u> |
|-------------------------------------|--------------------------------------|
| 2014 | \$ 483,910.30 |
| 2015 | 421,330.00 |
| 2016 | 126,809.92 |
| 2017 | 78,371.04 |
| 2018 | <u>39,185.52</u> |
| Total Minimum Lease Payments | <u><u>\$ 1,149,606.78</u></u> |

Rental expense for all operating leases during the year was \$757,988.09.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 11 - REVENUES

A summary of eliminations and allowances by revenue classification is presented as follows:

| | Gross Revenues | Internal Sales Eliminations | Less Scholarship Discounts | Less Allowance for Uncollectibles* | Net Revenues |
|---|-------------------|-----------------------------------|----------------------------------|--|------------------|
| Operating Revenues: | | | | | |
| Student Tuition and Fees | \$ 25,540,541.02 | \$ 0.00 | \$ 8,429,094.77 | \$ 151,828.32 | \$ 16,959,617.93 |
| Sales and Services: | | | | | |
| Sales and Services of Auxiliary Enterprises: | | | | | |
| Residential Life | \$ 7,053,166.99 | \$ 0.00 | \$ 2,299,989.17 | \$ 96,513.89 | \$ 4,656,663.93 |
| Dining | 4,538,231.49 | | 1,529,584.11 | 110,681.32 | 2,897,966.06 |
| Bookstore | 169,570.87 | | | 58,088.65 | 111,482.22 |
| Central Store | 122,545.94 | 102,743.05 | | | 19,802.89 |
| Copy Center | 242,681.83 | 237,627.73 | | | 5,054.10 |
| Athletics | 115,939.86 | | | | 115,939.86 |
| Security Operations | 281,871.58 | | | (6,461.99) | 288,333.57 |
| Other | 414,354.22 | | | (906.49) | 415,260.71 |
| Sales and Services of Education and Related Activities | 611,655.42 | | | | 611,655.42 |
| Total Sales and Services | \$ 13,550,018.20 | \$ 340,370.78 | \$ 3,829,573.28 | \$ 257,915.38 | \$ 9,122,158.76 |

* Note: The Allowance for Uncollectibles is equivalent to the change in the Allowance for Doubtful Accounts, excluding items such as direct write-offs.

NOTE 12 - OPERATING EXPENSES BY FUNCTION

The University's operating expenses by functional classification are presented as follows:

| | Salaries and Benefits | Supplies and Materials | Services | Scholarships and Fellowships | Utilities | Depreciation | Total |
|-------------------------------------|-----------------------------|------------------------------|------------------|------------------------------------|-----------------|-----------------|-------------------|
| Instruction | \$ 35,246,938.41 | \$ 298,220.11 | \$ 1,366,306.77 | \$ 0.00 | \$ 4,785.34 | \$ 0.00 | \$ 36,916,250.63 |
| Research | 473,345.36 | 34,785.45 | 190,809.13 | | | | 698,939.94 |
| Public Service | 3,907,706.41 | 950,647.01 | 2,022,804.79 | | 295,072.85 | | 7,176,231.06 |
| Academic Support | 5,603,623.64 | 2,353,341.20 | 1,872,485.04 | | | | 9,829,449.88 |
| Student Services | 3,644,715.29 | 180,874.98 | 725,893.25 | | | | 4,551,483.52 |
| Institutional Support | 8,544,665.22 | 312,163.37 | 1,761,183.33 | | 901.90 | | 10,618,913.82 |
| Operations and Maintenance of Plant | 5,901,138.62 | 702,204.05 | 954,654.93 | | 2,161,427.85 | | 9,719,425.45 |
| Student Financial Aid | | | | 11,645,803.57 | | | 11,645,803.57 |
| Auxiliary Enterprises | 4,977,855.85 | 971,758.61 | 6,925,788.40 | | 778,779.02 | | 13,654,181.88 |
| Depreciation | | | | | | 3,369,532.96 | 3,369,532.96 |
| Total Operating Expenses | \$ 68,299,988.80 | \$ 5,803,994.78 | \$ 15,819,925.64 | \$ 11,645,803.57 | \$ 3,240,966.96 | \$ 3,369,532.96 | \$ 108,180,212.71 |

NOTE 13 - PENSION PLANS

A. Retirement Plans - Each permanent full-time employee, as a condition of employment, is a member of either the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Eligible employees can elect to participate in the Optional Retirement Program at

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

the time of employment; otherwise they are automatically enrolled in the Teachers' and State Employees' Retirement System.

The Teachers' and State Employees' Retirement System (TSERS) is a cost-sharing multiple-employer defined benefit pension plan established by the State to provide pension benefits for employees of the State, its component units, and local boards of education. TSERS is administered by a 14-member Board of Trustees, with the State Treasurer serving as Chairman of the Board.

Benefit and contribution provisions for the TSERS are established by *North Carolina General Statutes* 135-5 and 135-8 and may be amended only by the North Carolina General Assembly. Employer and member contribution rates are set each year by the North Carolina General Assembly based on annual actuarial valuations. For the year ended June 30, 2013, these rates were set at 8.33% of covered payroll for employers and 6% of covered payroll for members.

For the current fiscal year, the University had a total payroll of \$53,102,547.10, of which \$31,862,338.89 was covered under the TSERS. Total employer and employee contributions for pension benefits for the year were \$2,654,132.83 and \$1,911,740.33, respectively.

Required employer contribution rates for the years ended June 30, 2012, and 2011, were 7.44% and 4.93%, respectively, while employee contributions were 6% each year. The University made 100% of its annual required contributions for the years ended June 30, 2013, 2012, and 2011, which were \$2,654,132.83, \$2,342,704.39, and \$1,569,436.16, respectively.

The Teachers' and State Employees' Retirement System's financial information is included in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Reports" or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

The Optional Retirement Program (Program) is a defined contribution retirement plan that provides retirement benefits with options for payments to beneficiaries in the event of the participant's death. Administrators and eligible faculty of the University may join the Program instead of the TSERS. The Board of Governors of The University of North Carolina is responsible for the administration of the Program and designates the companies authorized to offer investment products or the trustee responsible for the investment of contributions

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

under the Program and approves the form and contents of the contracts and trust agreements.

Participants in the Program are immediately vested in the value of employee contributions. The value of employer contributions is vested after five years of participation in the Program. Participants become eligible to receive distributions when they terminate employment or retire.

Participant eligibility and contributory requirements are established by General Statute 135-5.1. Employer and member contribution rates are set each year by the North Carolina General Assembly. For the year ended June 30, 2013, these rates were set at 6.84% of covered payroll for employers and 6% of covered payroll for members. The University assumes no liability other than its contribution.

For the current fiscal year, the University had a total payroll of \$53,102,547.10, of which \$16,096,931.60 was covered under the Optional Retirement Program. Total employer and employee contributions for pension benefits for the year were \$1,101,030.12 and \$965,815.90, respectively.

B. Deferred Compensation and Supplemental Retirement Income Plans - Internal Revenue Code Section 457 Plan - The State of North Carolina offers its permanent employees a deferred compensation plan created in accordance with Internal Revenue Code Section 457 through the North Carolina Public Employee Deferred Compensation Plan (the Plan). The Plan permits each participating employee to defer a portion of his or her salary until future years. The deferred compensation is available to employees upon separation from service, death, disability, retirement, or financial hardships if approved by the Board of Trustees of the Plan. The Board, a part of the North Carolina Department of Administration, maintains a separate fund for the exclusive benefit of the participating employees and their beneficiaries, *the North Carolina Public Employee Deferred Compensation Trust Fund*. The Board also contracts with an external third party to perform certain administrative requirements and to manage the trust fund's assets. All costs of administering and funding the Plan are the responsibility of the Plan participants. No costs are incurred by the University. The voluntary contributions by employees amounted to \$158,111.84 for the year ended June 30, 2013.

Internal Revenue Code Section 401(k) Plan - All members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program are eligible to enroll in the Supplemental Retirement Income Plan, a defined contribution plan, created under Internal Revenue Code Section 401(k). All costs of administering the Plan are the responsibility of the Plan participants. No costs are incurred by the

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

University except for a 5% employer contribution for the University's law enforcement officers, which is mandated under General Statute 143-166.30(e). Total employer contributions on behalf of University law enforcement officers for the year ended June 30, 2013, were \$48,498.71. The voluntary contributions by employees amounted to \$205,017 for the year ended June 30, 2013.

Internal Revenue Code Section 403(b) and 403(b)(7) Plans - Eligible University employees can participate in tax sheltered annuity plans created under Internal Revenue Code Sections 403(b) and 403(b)(7). The employee's eligible contributions, made through salary reduction agreements, are exempt from federal and state income taxes until the annuity is received or the contributions are withdrawn. These plans are exclusively for employees of universities and certain charitable and other nonprofit institutions. All costs of administering and funding these plans are the responsibility of the Plan participants. The plan administrators are Fidelity Investments and TIAA-CREF. No costs are incurred by the University. The voluntary contributions by employees amounted to \$670,193.60 for the year ended June 30, 2013.

NOTE 14 - OTHER POSTEMPLOYMENT BENEFITS

- A. Health Benefits** - The University participates in the Comprehensive Major Medical Plan (the Plan), a cost-sharing, multiple-employer defined benefit health care plan that provides postemployment health insurance to eligible former employees. Eligible former employees include long-term disability beneficiaries of the Disability Income Plan of North Carolina and retirees of the Teachers' and State Employees' Retirement System or the Optional Retirement Program. Coverage eligibility varies depending on years of contributory membership service in their retirement system prior to disability or retirement.

The Plan's benefit and contribution provisions are established by Chapter 135, Article 3B, of the General Statutes, and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

By General Statute, a Retiree Health Benefit Fund (the Fund) has been established as a fund in which accumulated contributions from employers and any earnings on those contributions shall be used to provide health benefits to retired and disabled employees and applicable beneficiaries. By statute, the Fund is administered by the Board of Trustees of the Teachers' and State Employees' Retirement System and contributions to the Fund are irrevocable. Also by law, Fund assets are dedicated to providing benefits to retired and disabled employees and applicable

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

beneficiaries and are not subject to the claims of creditors of the employers making contributions to the Fund. Contribution rates to the Fund, which are intended to finance benefits and administrative expenses on a pay-as-you-go basis, are established by the General Assembly.

For the current fiscal year the University contributed 5.30% of the covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the Fund. Required contribution rates for the years ended June 30, 2012, and 2011, were 5.0% and 4.9%, respectively. The University made 100% of its annual required contributions to the Plan for the years ended June 30, 2013, 2012, and 2011, which were \$2,541,841.34, \$2,354,394.22, and \$2,320,933.70, respectively. The University assumes no liability for retiree health care benefits provided by the programs other than its required contribution.

Additional detailed information about these programs can be located in the State of North Carolina's *Comprehensive Annual Financial Report*. An electronic version of this report is available by accessing the North Carolina Office of the State Controller's Internet home page <http://www.osc.nc.gov/> and clicking on "Reports" or by calling the State Controller's Financial Reporting Section at (919) 707-0500.

- B. Disability Income** - The University participates in the Disability Income Plan of North Carolina (DIPNC), a cost-sharing, multiple-employer defined benefit plan, to provide short-term and long-term disability benefits to eligible members of the Teachers' and State Employees' Retirement System and the Optional Retirement Program. Benefit and contribution provisions are established by Chapter 135, Article 6, of the General Statutes, and may be amended only by the North Carolina General Assembly. The Plan does not provide for automatic post-retirement benefit increases.

Disability income benefits are funded by actuarially determined employer contributions that are established by the General Assembly. For the fiscal year ended June 30, 2013, the University made a statutory contribution of .44% of covered payroll under the Teachers' and State Employees' Retirement System and the Optional Retirement Program to the DIPNC. Required contribution rates for the years ended June 30, 2012, and 2011, were .52% and .52%, respectively. The University made 100% of its annual required contributions to the DIPNC for the years ended June 30, 2013, 2012, and 2011, which were \$211,020.80, \$244,857.02, and \$246,303.18, respectively. The University assumes no liability for long-term disability benefits under the Plan other than its contribution.

Additional detailed information about the DIPNC is disclosed in the State of North Carolina's *Comprehensive Annual Financial Report*.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 15 - RISK MANAGEMENT

The University is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These exposures to loss are handled via a combination of methods, including participation in state-administered insurance programs, purchase of commercial insurance, and self-retention of certain risks. There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

The risk of tort claims of up to \$1,000,000 per claimant is retained under the authority of the State Tort Claims Act. In addition, the State provides excess public officers' and employees' liability insurance up to \$10,000,000 via contract with a private insurance company. The University pays the premium, based on a composite rate, directly to the private insurer.

The University is required to maintain fire and lightning coverage on all state-owned buildings and contents through the State Property Fire Insurance Fund (Fund), an internal service fund of the State. Such coverage is provided at no cost to the University for operations supported by the State's General Fund. Other operations not supported by the State's General Fund are charged for the coverage. Losses covered by the Fund are subject to a \$5,000 per occurrence deductible.

The University also purchased, through the Fund, extended coverage for "all risks" for all buildings and contents, excluding accounts, bills, currency, deeds, evidences of debt, money, notes or securities, animals, paved surfaces except building foundations, and cost of excavations, grading, backfilling, or filling. "All Risk" provides coverage to property for risk of direct physical loss. While conditions to the general policy still apply, "all risks" takes the place of the exclusions in the general policy. Losses covered by the "all risks" policy are subject to a \$25,000 per occurrence deductible. The University also purchased additional insurance for any loss or damage to Fine Arts and a Boiler and Machinery policy.

All state-owned vehicles are covered by liability insurance through a private insurance company and handled by the North Carolina Department of Insurance. The liability limits for losses are \$1,000,000 per claim and \$10,000,000 per occurrence. The University pays premiums to the North Carolina Department of Insurance for the coverage. In addition, the University purchases first party comprehensive and collision coverage on certain vehicles. This coverage is subject to a \$100 deductible and is purchased separately through the North Carolina Association of Insurance Agents.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

The University is protected for losses from employee dishonesty and computer fraud. This coverage is with a private insurance company and is handled by the North Carolina Department of Insurance. Universities are charged a premium by the private insurance company. Coverage limit is \$5,000,000 per occurrence. The private insurance company pays 90% of each loss less a \$75,000 deductible.

The University purchased other authorized coverage from private insurance companies through the North Carolina Department of Insurance.

The University purchased Intercollegiate Sports Accident Insurance from a private insurance company through the North Carolina Department of Insurance. This policy covers medical expenses incurred for the treatment of injury to covered persons. Covered persons includes all student athletes, student managers, and student trainers whose names are on the official team roster of FSU's sponsored and supervised sports teams including basketball, bowling, cheerleading, cross country, football, tennis, track and field, softball, and volleyball. This coverage is effective during play, practice, and team related travel. There is a \$3,000 deductible for all sports (disappearing deductible).

The University purchased Accident and Health Insurance for Gear Up and Upward Bound camps from a private insurance company through the North Carolina Department of Insurance. This policy includes a \$5,000 accidental death benefit, \$5,000 accidental dismemberment benefit, \$35,000 paralysis and coma benefit, \$5,000 maximum accident medical expense benefit, with a maximum dental benefit of \$250, and a \$1,500 maximum sickness medical expense benefit. Covered persons include each camp attendee. This coverage is effective for the period the attendee is scheduled to be at the Camp including while on the camp's premises during the day, not on camp premises but traveling to and from and attending or participating in camp activity supervised by camp authorities, and traveling between camp and home. There is not a deductible for this policy.

University employees and retirees are provided comprehensive major medical care benefits. Coverage is funded by contributions to the State Health Plan (Plan), a discretely presented component unit of the State of North Carolina. The Plan has contracted with third parties to process claims.

The North Carolina Workers' Compensation Program provides benefits to workers injured on the job. All employees of the State and its component units are included in the program. When an employee is injured, the University's primary responsibility is to arrange for and provide the necessary treatment for work related injury. The University is responsible for paying medical benefits and compensation in accordance with the North Carolina Workers' Compensation Act. The University retains the risk for workers' compensation.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Term life insurance (death benefits) of \$25,000 to \$50,000 is provided to eligible workers. This Death Benefit Plan is administered by the State Treasurer and funded via employer contributions. The employer contribution rate was .16% for the current fiscal year.

Additional details on the state-administered risk management programs are disclosed in the State's *Comprehensive Annual Financial Report*, issued by the Office of the State Controller.

NOTE 16 - COMMITMENTS AND CONTINGENCIES

- A. Commitments** - The University has established an encumbrance system to track its outstanding commitments on construction projects and other purchases. Outstanding commitments on construction contracts were \$3,070,567.05 and on other purchases were \$7,648,494.39 at June 30, 2013.
- B. Pending Litigation and Claims** - The University is a party to litigation and claims in the ordinary course of its operations. Since it is not possible to predict the ultimate outcome of these matters, no provision for any liability has been made in the financial statements. University management is of the opinion that the liability, if any, for any of these matters will not have a material adverse effect on the financial position of the University.

NOTE 17 - RELATED PARTIES

There are four separately incorporated nonprofit foundations associated with the University. These entities are the:

Fayetteville State University Athletic Club Inc.
Fayetteville State University Alumni Association Incorporated
Fayetteville State University Development Corporation
Fayetteville State University Research Corporation

These organizations serve as the primary fundraising arm of the University through which individuals, corporations, and other organizations support University programs by providing scholarships, fellowships, faculty salary supplements, and unrestricted funds to specific colleges and the University's overall academic environment. The University's financial statements do not include the assets, liabilities, net position, or operational transactions of the entities, except for support from each organization to the University. This support approximated \$18,533 for the year ended June 30, 2013.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

NOTE 18 - BLENDED COMPONENT UNITS

Condensed combining information for the University's blended component units for the year ended June 30, 2013, is presented as follows:

***Condensed Statement of Net Position
June 30, 2013***

| | Fayetteville State University Foundation, Inc and Subsidiary | Fayetteville State University Student Housing Corporation and Subsidiary | Eliminations | Total |
|--------------------------------|---|---|------------------------|---------------------------|
| ASSETS | | | | |
| Current Assets | \$ 7,631,491.00 | \$ 389,376.00 | \$ (230,000.00) | \$ 7,790,867.00 |
| Capital Assets | 9,090,712.00 | 0.00 | 0.00 | 9,090,712.00 |
| Other Noncurrent Assets | 80,293.00 | 20,485,000.00 | (20,485,000.00) | 80,293.00 |
| Total Assets | <u>16,802,496.00</u> | <u>20,874,376.00</u> | <u>(20,715,000.00)</u> | <u>16,961,872.00</u> |
| Deferred Outflows of Resources | <u>2,338,924.00</u> | <u>0.00</u> | <u>0.00</u> | <u>2,338,924.00</u> |
| LIABILITIES | | | | |
| Current Liabilities | 334,181.00 | 773,790.00 | (58,834.00) | 1,049,137.00 |
| Noncurrent Liabilities | 14,763,924.00 | 20,485,000.00 | 0.00 | 35,248,924.00 |
| Total Liabilities | <u>15,098,105.00</u> | <u>21,258,790.00</u> | <u>(58,834.00)</u> | <u>36,298,061.00</u> |
| Deferred Inflows of Resources | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> |
| NET POSITION | | | | |
| Restricted - Nonexpendable | 2,898,465.00 | 0.00 | 0.00 | 2,898,465.00 |
| Restricted - Expendable | 3,851,583.00 | 86,417.00 | 0.00 | 3,938,000.00 |
| Unrestricted | <u>(2,706,733.00)</u> | <u>(470,831.00)</u> | <u>(23,615,726.00)</u> | <u>(26,793,290.00)</u> |
| Total Net Position | <u>\$ 4,043,315.00</u> | <u>\$ (384,414.00)</u> | <u>(23,615,726.00)</u> | <u>\$ (19,956,825.00)</u> |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

Condensed Statement of Revenues, Expenses, and Changes in Net Position For the Fiscal Year Ended June 30, 2013

| | Fayetteville State University Foundation, Inc and Subsidiary | Fayetteville State University Student Housing Corporation and Subsidiary | Eliminations | Total |
|--|--|---|---------------------------|---------------------------|
| OPERATING REVENUES | | | | |
| Rental Income - Other operating Revenues | \$ 1,826,396.00 | \$ 308,186.00 | \$ (1,826,396.00) | \$ 308,186.00 |
| Total Operating Revenues | <u>1,826,396.00</u> | <u>308,186.00</u> | <u>(1,826,396.00)</u> | <u>308,186.00</u> |
| OPERATING EXPENSES | | | | |
| Operating Expenses | 643,161.00 | 775,395.00 | 0.00 | 1,418,556.00 |
| Depreciation | 297,379.00 | 0.00 | 0.00 | 297,379.00 |
| Total Operating Expenses | <u>940,540.00</u> | <u>775,395.00</u> | <u>0.00</u> | <u>1,715,935.00</u> |
| Operating Income (Loss) | <u>885,856.00</u> | <u>(467,209.00)</u> | <u>(1,826,396.00)</u> | <u>(1,407,749.00)</u> |
| NONOPERATING REVENUES (EXPENSES) | | | | |
| Noncapital Gifts | 175,987.00 | 0.00 | 0.00 | 175,987.00 |
| University Support | (35,812.00) | 0.00 | 35,812.00 | 0.00 |
| Investment Income | 370,602.00 | 8,163.00 | 0.00 | 378,765.00 |
| Interest and Fees on Debt | (561,176.00) | (945,194.00) | 0.00 | (1,506,370.00) |
| Other Nonoperating Revenue | 3,237.00 | 1,051,308.00 | (1,051,308.00) | 3,237.00 |
| Net Nonoperating Revenues (Expenses) | <u>(47,162.00)</u> | <u>114,277.00</u> | <u>(1,015,496.00)</u> | <u>(948,381.00)</u> |
| Additions to Endowments | 202,170.00 | 0.00 | 0.00 | 202,170.00 |
| Increase (Decrease) in Net Position | <u>1,040,864.00</u> | <u>(352,932.00)</u> | <u>(2,841,892.00)</u> | <u>(2,153,960.00)</u> |
| NET POSITION | | | | |
| Net Position, July 1, 2012 | 3,002,451.00 | (31,482.00) | (20,773,834.00) | (17,802,865.00) |
| Net Position, June 30, 2013 | <u>\$ 4,043,315.00</u> | <u>\$ (384,414.00)</u> | <u>\$ (23,615,726.00)</u> | <u>\$ (19,956,825.00)</u> |

Condensed Statement of Cash Flows June 30, 2013

| | Fayetteville State University Foundation, Inc. and Subsidiary | Fayetteville State University Student Housing Corporation and Subsidiary | Eliminations | Total |
|--|---|---|------------------------|--------------------------|
| Net Cash Provided by Operating Activities | \$ 1,048,657.00 | \$ (1,410,505.00) | \$ 1,826,396.00 | \$ 1,464,548.00 |
| Net Cash Provided by Noncapital Financing Activities | 181,223.00 | 0.00 | | 181,223.00 |
| Net Cash Used Capital and Related Financing Activities | (709,685.00) | (4,180,789.00) | 1,015,496.00 | (3,874,978.00) |
| Net Cash Provided by Investing Activities | 22,477.00 | 11,609.00 | | 34,086.00 |
| Net Increase (Decrease) in Cash and Cash Equivalents | 542,672.00 | (5,579,685.00) | <u>\$ 2,841,892.00</u> | <u>\$ (2,195,121.00)</u> |
| Cash and Cash Equivalents, July 1, 2012 | <u>3,079,305.00</u> | <u>5,739,051.00</u> | | |
| Cash and Cash Equivalents, June 30, 2013 | <u>\$ 3,621,977.00</u> | <u>\$ 159,366.00</u> | | |

NOTES TO THE FINANCIAL STATEMENTS (CONCLUDED)

NOTE 21 - SUBSEQUENT EVENTS

On August 20, 2013, Fayetteville State University sold \$21,410,000 in Series 2013A tax-exempt General Revenue Bonds and \$2,000,000 in Series 2013B taxable General Revenue Bonds. These bonds are dated September 12, 2013 and bear interest from that date. Interest will be paid semiannually on April 1 and October 1, beginning April 1, 2014. The principal on the bonds will be paid annually on April 1, starting on April 1, 2014. The maturity for the bonds will be from 2014 to 2043 and were issued at coupon rates ranging from 2.000 % to 5.125%.

The issuance of the bonds was to provide funding for the renovation of and an addition to the Rudolph Jones Student Center located on the campus of Fayetteville State University. In addition, a portion of the proceeds of the 2013A Bonds will be used to refund in advance of their maturities a portion of the 2002B Pool Bonds maturing on and after April 1, 2014 (the "Refunded 2002B Pool Bonds"), each corresponding to installments of a loan to the University. The Refunded 2002B Pool Bonds are to be called for redemption on the date of delivery of the 2013A Bonds at a redemption price of 100% of the principal amount of the Refunded 2002B Pool Bonds to be redeemed plus interest accrued to the redemption date. To accomplish the refunding of the Refunded 2002B Pool Bonds, a portion of the proceeds of the 2013A Bonds will be deposited with U. S. Bank National Association, as trustee for the 2002B Pool Bonds.

Office of the State Auditor

Beth A. Wood, CPA
State Auditor

2 S. Salisbury Street
20601 Mail Service Center
Raleigh, NC 27699-0601
Telephone: (919) 807-7500
Fax: (919) 807-7647
Internet
<http://www.ncauditor.net>

**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

Board of Trustees
Fayetteville State University
Fayetteville, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Fayetteville State University, a constituent institution of the multi-campus University of North Carolina System, which is a component unit of the State of North Carolina, as of and for the year ended June 30, 2013, and the related notes to the financial statements, which collectively comprise the University's basic financial statements, and have issued our report thereon dated April 29, 2014. Our report includes a reference to other auditors who audited the financial statements of Fayetteville State University Foundation Inc. and Subsidiary and Fayetteville State University Student Housing Corporation and Subsidiary, as described in our report on the University's financial statements. This report does not include the results of the other auditors' testing of internal control over financial reporting or compliance and other matters that are reported on separately by those auditors.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the University's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we do not express an opinion on the effectiveness of the University's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable

**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS (CONTINUED)**

possibility that a material misstatement of the University's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. We did identify a deficiency in internal control, described in finding 1 of the accompanying Audit Findings and Responses section that we consider to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed an instance of noncompliance or other matters that is required to be reported under *Government Auditing Standards* and which is described in finding 2 of the accompanying Audit Findings and Responses section.

University's Response to Findings

The University's responses to the findings identified in our audit are described in the accompanying Audit Findings and Responses section. The University's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on the responses.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the University's internal control or on compliance. This report is an integral part of an audit

**INDEPENDENT AUDITOR'S REPORT
ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS (CONCLUDED)**

performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Beth A. Wood, CPA
State Auditor

Raleigh, North Carolina

April 29, 2014

[This Page Left Blank Intentionally]

AUDIT FINDINGS AND RESPONSES

1. DEFICIENCIES IN FINANCIAL REPORTING

The financial statements and notes prepared by the University contained misstatements that were corrected as a result of our audit. These misstatements indicate that the University's internal control over financial reporting was not effective, and without these corrections, the financial statements could have been misleading to users. Misstatements noted during the audit included:

- a. The University did not ensure that all accounts and transactions of the reporting entity were included on the financial statements. This created understatements of current restricted cash and current unrestricted cash in the amounts of \$1,716,797 and \$42,049, respectively.
- b. Errors were made by the University when reclassifying cash balances because of interfund borrowing. This caused current restricted cash to be understated by \$2,466,476, current unrestricted cash to be overstated by \$455,519, and noncurrent restricted cash to be overstated by \$2,010,957.
- c. The University misstated net position in the following amounts: net investment in capital assets was understated by \$1,083,211, restricted for nonexpendable scholarships and fellowships was understated by \$2,818,172, restricted for expendable scholarships and fellowships was overstated by \$1,053,278, restricted for expendable capital projects was overstated by \$1,948,206, and unrestricted net position was overstated by \$899,899.
- d. The University improperly recorded the lease between the University and the Fayetteville State University Student Housing Corporation and Subsidiary as an operating lease when it should have been recorded as a capital lease. This created several reclassification entries to be made in the general ledger for both the University and the component unit.
- e. The University did not properly record inter-entity transactions between the University and its component units. The University recorded a reimbursement of expenses received from one component unit as operating revenue. This caused operating revenue to be overstated by \$1,044,500 and various expense accounts to be overstated by the same amount.
- f. The University did not ensure that amounts presented in the notes to the financial statements agreed to the amounts reported in the financial statements. For example, the cash reported in the notes did not agree to the amounts reported on the Statement of Net Position.

In addition, the University did not adequately document elimination entries it made when combining the University's and component units' financial statements.

AUDIT FINDINGS AND RECOMMENDATIONS (CONTINUED)

Staff turnover in the financial section left the University without staff that had experience and expertise to prepare the financial statements. The person who prepared the financial statements during previous years left during the audit year and was not replaced. Also, implementation of new financial and reporting standards during the year resulted in an additional component unit being blended in the reporting entity, contributing to several of the misstatements noted above.

Recommendation: The University should place greater emphasis on the year-end financial reporting process and implement effective controls to ensure completeness and accuracy of the financial statements. The support for all accrual and elimination entries should be adequately documented and maintained. In addition, the University should ensure that staff assigned to prepare the financial statements possess the necessary expertise and that the financial statements are adequately reviewed.

University Response: The University agrees with the finding and recommendation. The University had a loss of experienced personnel in critical positions within Business and Finance Division that contributed to the misstatements found by the State Auditors. In addition, the majority of the issues identified by the State Auditor's was caused by implementing new financial reporting standards requiring the "blending" of the University's associated entities financials into the University financial statements. The misstatements identified by the State Auditors were agreed to and corrected by the University. The University is currently in the process of filling those critical positions that were vacated during the past year. Also, the Business and Finance Division staff is working collectively to ensure that the upcoming year-end close out processes is completed in a timely and accurate manner. In this regard, the University has reached out to UNCGA for additional support to accomplish the year-end close out and to ensure that the required "blending" procedures are identified and associated entity financials are accurately recorded in the financial statements as of June 30, 2014.

2. DEFICIENT CASH MANAGEMENT PRACTICES RESULTED IN POSSIBLE UNALLOWABLE USES OF RESTRICTED FUNDS

The University did not promptly request reimbursement from federal grant programs for expenditures it had incurred in the programs. As a result, other funds were used to support these activities, some of which may have been restricted for specific purposes.

The University's current restricted funds had negative cash balances totaling over \$9 million at June 30, 2013. Since this deficit exceeded the available unrestricted cash balance, the University in essence borrowed from restricted funds with positive balances to cover the deficits. Depending on the specific restrictions placed on the funds, this could mean they were used for unallowable purposes.

As noted during our audit of the Higher Education Institution funds, the University went over five months without drawing down federal funds. The University requested over \$2.7 million for that grant after year-end to cover expenditures made since February. In

AUDIT FINDINGS AND RECOMMENDATIONS (CONCLUDED)

total, the University recorded \$7.6 million in intergovernmental receivables at June 30, 2013 for unreimbursed expenditures.

Prudent business practice would dictate that drawdowns of funds be matched as closely as possible to expenditures.

Recommendation: The University should ensure that cash is requested from funding sources timely. Care should be taken to avoid using restricted funds, even temporarily, for purposes other than those designated by grantors and donors.

University Response: The University agrees with the finding and recommendation. The University is currently reviewing all funds to ensure that all revenue and expenditures are in the correct fund so that each fund reflects the true cash balance. After the review of all funds is completed, the University will develop a plan to clear up any true negative cash balances. To date the University has not specifically identified any restricted funds that were used for purposes other than those designated by grantors and donors. This review will continue and expected completion date is June 30, 2014.

We have taken specific steps to ensure that compliance with federal and state cash management regulations are followed. Payment requests will be limited to the minimum amounts needed and timed in accordance with immediate cash needs. The Contracts and Grants office will ensure that all draws are done promptly for expenditures at least monthly to coincide with the monthly payroll schedule. This process has already been implemented and will be monitored closely by the Director.

[This Page Left Blank Intentionally]

ORDERING INFORMATION

Copies of this report may be obtained by contacting the:

Office of the State Auditor
State of North Carolina
2 South Salisbury Street
20601 Mail Service Center
Raleigh, North Carolina 27699-0601

Telephone: 919-807-7500

Facsimile: 919-807-7647

Internet: <http://www.ncauditor.net>

To report alleged incidents of fraud, waste or abuse in state government contact the:

Office of the State Auditor Fraud Hotline: 1-800-730-8477

or download our free app



<https://play.google.com/store/apps/details?id=net.ncauditor.ncauditor>



<https://itunes.apple.com/us/app/nc-state-auditor-hotline/id567315745>

For additional information contact:

Bill Holmes
Director of External Affairs
919-807-7513